

## **Thank you for your interest in hosting one of our events at your gym!**

Please take a moment to read over the following terms of service, if the terms are acceptable, please fill out, sign and send back to our company. Once we receive your signed documents, we will review your application and we will notify you shortly whether you've been approved or not.

### **2018 Ultimate Fitness Championship**

Presented by 3-2-1 Go Fitness, LLC

(Doing Business As [321go Compete.com](http://321go Compete.com))

Event Hosting Terms of Service

Event Date:

Saturday, May 26th, 2018

Event Time:

8:00am-5:00pm

Athlete's Tickets:

Co-Ed Teams: \$160

Individuals: \$75

Hosts earn money by:

Compensation Tiers:

Hosts earn a percentage of the \*registration fees collected by [321go Compete.com](http://321go Compete.com):

Tier 1: 20% for 60 competitors or less.

Tier 2: 25% for 105 competitors or less.

Tier 3: 30% for 150 competitors or less.

Tier 4: 35% for 200 competitors or less.

Tier 5: 40% for over 200 competitors.

\*Host percentage earned is based off of initial ticket's price.

Besides earning money, hosts will get:

We promote the event in your surrounding area and neighboring cities.

We program exciting and challenging workouts that will draw interest from many levels of fitness.

Our IT team handles all website and on-line registration issues.

We take care of all registration changes requested by the athletes.

We answer questions from athletes about the event.

Customized ULTIMATE FITNESS CHAMPIONSHIP plaques for podium winners are included.

Customized 2' x 6' official host's event banners are included.

Swag bags and starter swag for podium athletes is included. (Box owners are encouraged to collect donations and add as many items as possible to the swag bags.)

We provide scoring sheets and judging guidelines for the day of the event.

We use CrossFit HQ movement standards and videos. If there is a unique movement that needs further explanation, we will provide a demo video.

Event Apparel:

Event t-shirts DO NOT come with the registration fees. If athletes would like to add a t-shirt or tank top they may do so by ordering apparel through the [righthandapparel.com](http://righthandapparel.com) website.

Post-Event Payouts:

Hosts are paid a check from 3-2-1 Go Fitness, LLC within 14 business days AFTER the event (as long we receive 10 photos from the event along with final official leaderboard standings and scores.)

## HOST RESPONSIBILITIES:

As a host of the 2018 ULTIMATE FITNESS CHAMPIONSHIP you agree to:

Provide the venue and follow through on hosting the event.

Marketing the event weekly across as many of your own social media platform as possible.

Provide proper equipment needed for the WODs as well as obtain or borrow additional equipment as needed. (We suggest a minimum of 3,000lbs. is needed for the competition.)

The Head Judge must explain/brief all of the workouts to all of the competitors and make sure that all the movement standards and common faults are demonstrated by assistant coaches.

Please Note: Hosts are 100% responsible for the accuracy of the scoring. Any errors should be handled and corrected by the Head Judge.

The MC must ensure the flow of the event is well understood by all athletes before Heat 1 is cleared to begin warming up.

Provide a minimum of 20 judges, also as many volunteers as possible to assist with weight-changing, score-keeping and administrative duties.

Add 3-2-1 Go Fitness, LLC as an additional insured on your insurance policy.

Educate all the volunteers about the WODs standards a minimum of 1 month in advance. (We recommend holding regular meetings and walk-throughs with Q&As)

Provide fair and equal judging and hold a high standards on movement requirements. (One head judge is required to keep all of the judges accountable to ensure all athletes are judged fairly.)

Provide adequate toilet facilities. (renting porto-potties might be necessary in many cases)

Answer athlete questions about the host venue. (We are unable to answer questions regarding issues like your parking, your kid's room, your gym's rules, etc.)

Provide information to registered Athletes via email to help them find your gym and confirm the check-in time etc.

We recommend using Google Sheets for scorekeeping. (We can assist you creating ranking formulas if necessary. This must be set up a minimum of one week prior to the event.)

Reach out to product distributors or local businesses and get multiple vendors on site that benefit the athletes and their guests. (Examples include: clothing, supplements, food, chiropractor, massage therapist.)

Formulating Heat Schedules should not be done until registration closes one week prior to the event. Note: Heat schedules will vary based on the availability of equipment and volunteers. (Keep in mind as you're formulating heat schedules, we want to keep the time between heats 3 minutes and the time between workouts 90 minutes apart or less.)

### No Guaranteed Minimums.

We DO NOT guarantee a minimum number of competitors to participate in the event at your location or a minimum payout for any of the ULTIMATE FITNESS CHAMPIONSHIP hosts.

This is a joint effort with everybody involved working to promote this event to make it a success.

As an Official Host, Does it Cost Me Anything?

Costs can vary per location depending on your own preferences as an official host.

You may cut costs in many ways to maximize your profit margin but there are certain roles that are required to maintain quality.

The required roles are as follows:

1. Master of Ceremony (MC) (2) These two people understand CrossFit very well and are excellent public speakers and control the crowd well.
2. Disk Jockey (DJ) - This person must stay through the entire duration of the weekend's events.
3. Head Judge (1) - This person is the most experienced and makes final judgement calls on any disputes and also keeps judges accountable to fairly judge movement and hold the standards.
4. Scorekeeper (1) - This person is responsible for inputting scores quickly and accurately.
5. Scorekeeper Expeditors (2) - Two people to relay the scorecards from judges to the scorekeeper.
6. Scorekeeper's Assistants (1) - This person helps keep the scorecards organized and accessible.
7. Judges (~20 approx.) These volunteers are generally experienced CrossFitters who understand CrossFit movement patterns well.
8. Secretaries (2) These two admins help athletes during the check-in process and can also answer questions about the gym.

The optional roles are as follows: (but these roles are highly recommended)

1. Photographer (1-2) Having one or two photographers is a great idea to capture the event's activities. Promoting the event via Instagram with hashtag #ultimatefitnesschampion allows all the fans to act as additional photographers. (Hosts need to ensure they do not get in the way of the athletes competing as they are trying to take pictures.)
2. Flow Master - This person works with the athletes in the warm-up room and keeps track of the heat schedule

and reminds teams/athletes to proceed to the on-deck/staging area on time so that the event stays on schedule.

**THE FINAL WORKOUT ANNOUNCEMENT TO ATHLETES WILL BE DONE LIVE AT EVENTS.**  
(IMPORTANT: THE FINAL WORKOUT ANNOUNCEMENT WILL BE MADE TO HOSTS ONLY. HOSTS MUST KEEP THE FINAL WORKOUT A SECRET AND GIVE ANY PRIVILEGED INFORMATION REGARDING THE FINAL WORKOUT. ANY BREACH OF THIS RULE MAY RESULT IN THE DISQUALIFICATION OF THE HOST GYM'S ATHLETES/TEAMS FROM THE COMPETITION.)

Event Dates:

May 26th, 2018

Event Time:

Start: 8:00am

End: Varies according to location

If you follow through with hosting the 2018 ULTIMATE FITNESS CHAMPIONSHIP, you will not be charged the \$500 fee. Hosts, please make sure you understand all of the workouts and that you can provide everything needed by the event date in order to host a quality event at your location. When you sign below, you are agreeing to become an official host of the 2018 ULTIMATE FITNESS CHAMPIONSHIP presented by 3-2-1 Go Fitness, LLC.

You, the Host, acknowledges that our company incurs upfront financial costs with every additional host we partner with for each event. **In the event that you back-out of hosting the event on the date listed below, you agree to pay a back-out fee of \$500 by authorizing 3-2-1 Go Fitness, LLC to charge the credit card listed below. \_\_\_\_\_ (Initials Required)**

Credit Card Information:

Name on Credit Card: \_\_\_\_\_ Tax I.D. # \_\_\_\_ - \_\_\_\_\_

Address: \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

C/C# \_\_\_\_\_ (16-digits) Card Type: \_\_\_\_ Visa \_\_\_\_ MasterCard \_\_\_\_ Discover

\_\_\_\_ / \_\_\_\_ (4-digits) Expiration Date \_\_\_\_\_ (3-digits) CVV Code

\_\_\_\_\_  
Print Name:

\_\_\_\_\_  
Signature:

\_\_\_\_\_  
Date:

\_\_\_\_\_  
Owner:

\_\_\_\_\_  
Print Name:

\_\_\_\_\_  
Signature:

\_\_\_\_\_  
Date:

Owner: 3-2-1 Go Fitness, LLC

2030 Baseline Road

Suite 8115

Phoenix, Arizona 85041